

New Agent Sign Up

Name:			Mobile #:	
First	Middle	Last		
Address:		City	State Z	ip
Email:		Home P	hone:	
Salesperson License #	-	Drivers License	#	
Emergency				
Contact Person:		Phone:	Relation	
1. Have you ever been	convicted of a felony?.			YES NO
2. Are you subject to a	lifetime sex offender r	egistration program?		YES NO
3. Has the State of Flori	ida ever suspended/re	voked your real estate	license?	YES NO
4. Have you ever been	fined by The Dept. of !	Business and Profession	nal Regulation?	YES NO
5. Have you ever been	sued?			YES NO
Please explain all "Yes"	answers in detail:			
				,
I certify that all stateme its owners/management and its owners/manager	to do a background c	heck and drivers licens	e check. I agree to hol	
Signature:		Social Securi	ty #	
		Date of Bi	rth	

Authority Realty Inc., 1715 Lakewood Ranch Blvd., Bradenton, FL 34211 COPYRIGHT 2018 Authority Realty Inc.

Independent Contractor Agreement between Broker and Associate



	Authority Realty Inc.	("Broker")
	ill and a reputation for dealing with the public,	forms acts designated within Chapter 475, Florida, and maintains an office for the purpose of serving
		("Associate")
is licensed as a ☐ sale:	s associate (license number SL) ☐ broker associate (license number
BK/BL) in the State of Florida and is properly	qualified to deal with the public as such.
Effectiveterms and conditions.	("effective date"), Broker and Ass	ociate agree to associate pursuant to the following

- 1. Employment Status: Broker retains Associate as an independent contractor to assist Broker in the performance of real estate-related activities. With respect to the clients and customers for whom service is performed within the scope of this Agreement, Associate will be construed to be an agent of Broker; otherwise, Associate will not be deemed a servant, employee, joint venturer, or partner of Broker for any purpose. Associate will not be treated as an employee for federal tax purposes with respect to the services performed for Broker under this Agreement. Associate is responsible for paying her/his own estimated income tax payments, self-employment taxes, occupational taxes, and other taxes, if any, to the appropriate governmental entities. Broker will not withhold any taxes from compensation due to Associate, nor will Broker provide worker's compensation insurance for Associate.
- 2. Associate Responsibilities: Associate will use her/his best efforts to procure real estate-related business for Broker and will conduct her/his business in a reputable manner and in conformance with all laws, rules, regulations, and codes of ethics that are binding upon or applicable to real estate licensees, and with Broker's office policy manual, if any.
 - (a) Compliance: Associate recognizes and acknowledges the obligation to keep abreast of all legal and other issues that affect the real estate industry as they may change from time to time. Associate will not commit any act that violates Florida real estate license law.
 - (1) Fair Housing: Broker and Broker's company support and practice Fair Housing principles. Associate has been advised that failure to comply with Fair Housing principles will result in appropriate disciplinary action and possible termination of this Agreement. Associate warrants and represents that it is Associate's intent to attend Fair Housing instructional programs, keep current on developments in Fair Housing as it affects real estate marketing and sales, and comply with the Fair Housing laws and regulations. Associate understands this acknowledgment, warranty, and representation and agrees to it voluntarily.
 - (2) Office Policy Manual: Broker ☐ maintains ☑ does not maintain an office policy manual. Associate has received a copy and agrees to comply with the manual and such modifications, addenda, and changes as may be incorporated therein from time to time.
 - (b) License Renewal; Continuing Education; Dues: Associate will be responsible for timely renewing Associate's real estate license and for completing all legally required continuing education in a timely manner and maintaining the records that evidence such completion as required by the Florida Real Estate Commission. Associate will be responsible for paying all license fees, membership dues, and fines.
 - (c) Broker Supervision: Associate will be deemed to be working under Broker's supervision only to the extent required by Chapter 475, Florida Statutes. Associate will perform all activities, including those activities Broker requires Associate to perform, independently without Broker's supervision or control.
 - (d) Broker Property: Associate acknowledges that all pending sales and listings taken during the term of this Agreement are Broker's property. All programs, forms, data, keys, manuals, signs, and other paraphernalia relative to the business of Broker are Broker's property, as are all documents and other items pertaining to transactions.
 - (e) Property of Others: In accordance with Florida law, Associate will deliver to Broker, by the end of the next business day following receipt, any funds or other items that a consumer has entrusted to Associate in connection with a real estate transaction.
 - (f) Responsibility: Broker will not be liable to Associate for any expenses incurred by Associate nor for any of Associate's acts. Associate will have no authority to bind Broker by any promise or representation, oral or otherwise, unless specifically authorized in writing in a particular transaction. Suits, whether for fees or otherwise, against clients, customers, and others in the real estate business will be maintained only in Broker's name. Associate is responsible for providing all tools necessary to perform the duties outlined. Associate will also be

Broker (_____) and Associate (_____) acknowledge receipt of a copy of this page, which is Page 1 of 3.

ICA-6 Rev 4/13

Serial#: 085548-400154-8441464

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	ins:	surance in the minimum coverage amount of $\frac{100,000.00}{100}$ for personal injury protection liability surance in the minimum coverage amount of $\frac{100,000.00}{100}$ for bodily injury liability and insurance in	ano the
		nimum coverage amount of \$100,000.00 for property damage liability and other expenses incidenta	
	•	rforming Associate's duties without receiving any reimbursement from Broker. Broker will be named as	an
	(g) Ind all nat	ditional insured in all such policies. Idemnification: Associate will indemnify and hold Broker, its officers, directors, and employees harmless for claims, demands, suits, costs, and expenses, including reasonable attorneys' fees at all levels, of whate ture and description to the extent based on Associate's representations, acts, omissions, negligence, where the content of the extent based on Associate's representations, acts, omissions, negligence, where the content of the extent based on Associate's representations.	ever
^		sconduct, or violation of laws, rules, regulations, codes of ethics, this Agreement, or office policy manual.	
3.	(a) Acc	r Responsibilities: cess to Listings: Broker will provide Associate with access to all current listings of Broker and listings managed allable to Broker through offers of cooperation, except those listings that Broker, in her/his/its discretion plantable to Broker through offers of cooperation, except those listings that Broker, in her/his/its discretion plantable to Broker through offers of cooperation.	
	(b) Ac	clusively in the possession of another associate. cess to Facilities: Associate may use Broker's then existing office facilities for the performance isociate's duties as described above.	of
	the reg	empensation: Broker will negotiate all terms and conditions of fees charged clients, including but not limite a amount and payment date. Broker will compensate Associate in proportion to Associate's output gard to real estate-related activities and not to hours worked by Associate. Such compensation will be sociate to compensation will be sociated to compensation.	with olely
	bet	tween Broker's office policy manual and this Agreement, the terms of the office policy manual will pre- oker may deduct from Associate's compensation any amounts due from Associate to Broker .	
	(1)	Amount; Payment: When Associate performs any brokerage service for Broker and Broker earns collects a fee for such service, Broker will pay Associate within1_ days after the funds are collected	
		have cleared: See Addendum% of the fee as commission for real estate sales	
		% of the fee as commission for	
		% of the fee as commission for	
	(2)	Dividing Compensation with Other Licensees: If two or more associates participate in rendering brokerage service to the public, or claim to have done so, Broker will determine, in Broker's sole absolute discretion, the amount of the fee due Associate .	
	(3)	Incentives: If a seller or listing office offers a premium, bonus, or other incentive, if such premium, incent or bonus is in the form of money, then See Addendum A - Commisson Plan Selection for plan chosen	ive,
		If such incentive is other than money (i.e., a cruise, trip, or other matter having economic value but delivered in money), then such premium, bonus, or incentive will go to Broker Associate.	not
		nonmonetary incentive goes to Associate, Broker will report the fair market value of the incentive as income to Associate, as Broker must collect and deliver the incentive to Associate to preserve the respective le	ome
	(4)	positions of the parties. Benefits: Associate will be provided no minimum salary, vacation pay, sick leave, or any other fringe bene	əfit
	• •	Collection of Fees: Broker will not be required to prosecute or sue any party in order to collect any fee	
	(0)	services performed by Associate . However, if Broker incurs attorney's fees and costs in the collection of attempt to collect a fee, such amounts will be deducted from Associate's commission in the same proportion as provided for herein in the division of the fee.	of or
	(6)	Compensation after Termination of Agreement: After termination of this Agreement, Broker will Associate any amount earned before termination less amounts owed to Broker and amounts Broker in pay another licensee to complete pending transactions for which Associate was responsible be termination.	nust
4.		and Omissions Insurance: Broker maintains Errors and Omissions insurance which coverage incluiate. Associate will pay a portion of Errors and Omissions coverage as follows:	
			<u> </u>
_	•) and Associat e () acknowledge receipt of a copy of this page, which is Page 2 of 3.	

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5.	terminate this Agreement by Agreement without notice for status pursuant to Chapter 47 termination of this Agreement, information gained from the burners or clients. Upon termino copies made or retained by		ect for year(s) from the effective of the written notice to the other party. Broke Associate. Failure by either party to ma will be deemed automatic termination. As advantage, or to the advantage of any othe ker relating to property for sale, lease, dement, Associate will return all Broker's p	er may terminate this intain active licensure sociate will not, after r person or entity, any or rental, or Broker's roperty to Broker with
6.	course of this Agreement. Any proprietary to Broker , including product and business plans, documentation, and Broker's of take reasonable steps and use	y such information the mailing lists, custom projections, market fice policy manual, if a due care during the fidential information,	ker may disclose confidential information to nat is or should be reasonably understood ner and client lists, sales, costs, unpublished ing data, computer data, computer prog- any, are considered confidential property of the term of this Agreement and after its term other than by or to Broker's employees or a Broker .	I to be confidential or d financial information, rams and supporting Broker. Associate will hination to prevent the
	associate in Broker's firm will be the rules of the American Arbit divide the mediation fee, if any recover reasonable attorneys' fe not resolved by mediation will be Association or other arbitrator againterpleaders) will pay its own fearbitrators' fees and administrations.	e resolved by Broker. ration Association of In any litigation betwees and costs at all level settled by neutral bindureed upon by the parees, costs, and expertive fees of arbitration		will be mediated under The parties will equally party will be entitled to rbitration: Any dispute he American Arbitration (including appeals and nd will equally split the
8.	Additional Terms: After 1 year	r, this agreement will	renew each year with same terms and cond	litions.
	Addendum A - Commission Pla	n is attached and par	rt of this agreement. Addendum A allows th	e associate to pick the
	plan and commission they wan			
	Addendum B- Additional Agree	d to Terms is attache	d and part of this agreement.	
			nent and Associate is not allowed to do Prop a tenant but not allowed to manage the pro	
	Corridos. Acobolate is allowed	to help with securing	a toliant but not allowed to manage the pre	porty monar to monar.
			on Broker's Errors and Ommissions Insura	
	Associate agrees to be respons	sible for the deductible	e if their is a claim on policy involving the As	ssociate.
	Mentor Program also available	by separate contract.	. If Associate elects to be on the mentor pro	gram then it will be
			reaches \$2500 in commissions from Associa	
	be dropped and Associate can commissions.	go to 100%. Associa	ate also has the option to keep the mentor a	tter \$2500 in
	COMMISSIONS.	*		
			ord find a tenant shall have Associate pay B	
	where Associate receives \$250	or less. Over \$250 A	Associate to pay Broker \$100 plus 5% of mo	ney paid to Associate.
	Authority Realty	Inc.		
Bro	kerage Name		_	
Bro	oker	 Date	Associate	Date
,		54.0	nooville	54.0
Dei	Jeffrey Wall nt name	_	Print name	_
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	oker () and Associate () a	cknowledge receipt of a	copy of this page, which is Page 3 of 3.	@2042 Elecida Daaltom®

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Addendum B – Additional Agreed to Terms

- 1. Independent Contractor agrees to hold Authority Realty harmless and not liable for injuries to Independent Contractor. Independent Contractor understands that they are not an employee of Authority Realty and not covered under a workers compensation policy with Authority Realty. Independent Contractor understands that they need their own workers compensation policy to be covered for injuries.
- 2. Independent Contractor agrees to not call people on the **National Do Not Call List**. The list can be found at www.donotcall.gov. Independent Contractor understands that penalties for violating the Do Not Call list can be up to \$16,000 per violation for federal fines and state fines up to \$25,000 per violation. Independent Contractor agrees to be solely liable for any violations or fines of the Do No Call List caused by the Independent Contractor.
- 3. Independent Contractor agrees and understands that all **advertising** done by Independent Contractor must include broker name Authority Realty. This is required by state law and Independent Contractor agrees to be solely liable for any and all violations as a result of Independent Contractor not abiding by this requirement by the State of Florida.
- 4. Independent Contractor agrees that Independent Contractor's <u>business cards with</u> <u>Authority Realty will only have Authority Realty on the cards</u> and no other businesses not affiliated with Authority Realty shall be displayed on the cards.
- 5. Independent Contract still required to pay the split if on one or transaction fee and errors and omissions fee on transactions where they are not taking a commission. For example, if **Independent Contractor was selling their own personal home** and not taking a commission, the Independent Contractor would still need to pay the transaction fee and the insurance fee.
- 6. ESCROW CHECKS MUST BE TURNED INTO TITLE COMPANY
 WITHIN 3 DAYS BY THE BROKER. THE STATE OF FLORIDA HAS LARGE
 FINES AND OTHER ACTION THEY CAN TAKE AGAINST YOU FOR THESE
 VIOLATIONS. INDEPENDENT CONTRACTOR AGREES TO BE SOLEY
 LIABLE FOR THESE FINES. PLEASE DO NOT DELAY AND GET THE
 ESCROW CHECK TO THE TITLE COMPANY ON TIME AND PROVIDE US
 A RECEIPT SHOWING THE DATE TITLE COMPANY RECEIVED IT.

- 7. Independent Contractor understands that they need to have all paperwork turned into the office in order to get paid at closing. This includes listing contracts, sales contracts, signed seller disclosures, escrow receipts, and other forms or addendums required for the file.
- 8. Independent Contract agrees to turn in the forms as they are done. For example, Independent Contract has a signed contract done for his buyer on Tuesday. Broker expects a copy of that signed contract the same or next day.
- 9. Authority Realty recommends when showing property to have clients follow Independent Contractor in their own vehicle instead of Independent Contractor transporting clients in Associate's vehicle to limit liability risk.
- 10. Authority Realty allows **rebating of commission** as it is legal in Florida as long as it's disclosed to all parties on the contract.
- 11. Commercial property sales shall have the split at 88% to the Associate and 12% to the Broker. No transaction fees apply on commercial property sales. Commercial property sales include but not limited to commercial vacant land, multi-family zoned property, development property, strip plazas, restaurants, property zoned for commercial use or commercial residential, property where more than one unit and can be constructed, and other commercial type property. It will be in Brokers sole and absolute discretion to determine whether or not the property is to be classified by Broker as commercial property.
- 12. Associate is not allowed to do any property management at this time. Our errors and omissions insurance does not cover property management. Associate agrees to be solely liable for all fines, suits, and penalties involving property management. Associate to reimburse Authority Realty for any costs incurred by Authority Realty associated with Associate violating no property management rule.
- 13. For Associates on the 80/20 split commission plan, the commission split will be waived and there will be just a flat rate to be paid by Associates buying or selling their own personal residential properties. The flat rate is \$500 for sales price between 0 \$249,999, \$1000 for sales price between \$250,000 \$499,999, \$1500 for sales price between \$500,000 \$749,999, \$2000 for sales price between \$750,000 to \$1 million. No other fees shall apply.

Signature Printed Name Date



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Addendum A - Commission Plan Selection

	following commission plan: ose one and initial by the plan an	d sign below)	
	Plan 1 - 100% Commission/\$	33.95 per month/ \$275	per transaction
	Plan 2 - 100% Commission/\$	64.95 per month/ \$64.9	5 per transaction
	Plan 3 - 80/20 Split/ 80% Con	nmission to Associate/ N	No Other Fees
commission must be app	I that leasing property and sale of schedule. (see attached contract roved by the broker in writing.	t) Any change in the pla	
Signature		Date	
Print Name			



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Credit Card Authorization Form

I authorize Authority Realty Inc. to bill my credit card each month for the following recurring fees:

(Please initial your plan)		
Plan 1 - 100% Co	ommission/ \$33.95 per month/	\$275 per transaction
Plan 2 - 100% Co	ommission/ \$64.95 per month/	\$64.95 per transaction
Plan 3 - 80/20 Sp	olit/ 80% to Associate/ No mor	nthly or other fees
Visa Ma	astercard Amex	Discover
Credit Card #		
receive notice from Authority Realty this agreement will remain in effect credit card and will not dispute these	will be provided unless the amount ch Inc. 15 days prior to the payment bei until I cancel in writing. I certify that I e scheduled transactions with my ban e terms indicated in this authorization	ng collected. I understand that am an authorized user of this k or credit card company; so long
Signature	Print Name	Date

Form W-9
(Rev. November 2017)
Department of the Tressor

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

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Print or type. Specific instructions on page 3.	Notes Ct LLC if the enother i	desireures est don es bolissis el O.J.e recib ten el test O.J.e	or the tax classification (box in the line above for a single-mamber LLC ti arded from the owner for should check the appre	the tex electrication (text is disregarded from a U.S. federal tex pur	of the single-member or In the owner unless the coorse, Otherwise, a sing	mer. Do not chack winer of the LLC is to-member LLC that	codo (f a			
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State of Florida Department of Business and Professional Regulation Florida Real Estate Commission Florida Reacciales and Broker Sales Associates Change of Status for Sales Associates Form # DBPR RE 11

Check the box for the relevant transaction in Section I and complete the applicable additional section(s) only. Leave the sections that are not relevant to your desired transaction blank, if you have any

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			NIDECTARATIONNESS CONTRACTOR
3	Section IV – Affirmation By Writte	n Declaration	
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S	iection III – Broker or Company In	lormation mecowayaliNEOBL	A THE NAME OF THE PROPERTY OF THE PARTY OF T
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Companies

Thanks for joining one of our companies. We appreciate you coming on board with us and will try all we can to help you succeed with us. Some of the company info:



Authority Realty Network is our company for real estate agents <u>not wanting to join the board</u> of Realtors. The corporation is Authority Holding Inc. with the DBA of Authority Realty Network. We use Authority Realty Network for signage and cards. This company is if you want to park your license and keep it active but not have to pay MLS or Board fees. We offer a 90/10 split with you getting the **90% commission**. You would not have access to the MLS here but you would still be able to be paid a referral commission which is normally around 28%. You can also get paid by new home builders the 3% offered by them to bring new clients into their new development. Or use your license to buy and sell your own properties. You can get paid a referral fee from anywhere in the world. Our website is www.AuthorityRealtyNetwork.com.

Office: 941-749-5333 Address: 1715 Lakewood Ranch Blvd., Bradenton, FL 34211(Publix Plaza)



Authority Realty Inc. is our company for agents wanting to join the board and have access to the MLS. Authority Realty Inc. is a member of the Sarasota and Manatee Board of Realtors and also the Greater Tampa Realtor Association. If joining this company you would have to also join one of the boards mentioned above but not both. We offer splits as high as 100% commission to you. Please see our website www.joinAuthorityRealty.com

Office: 941-749-5333 Address: 1715 Lakewood Ranch Blvd. Bradenton, FL 34211(Publix Plaza)



Ranch Insurance Services Inc. is an independent insurance agency representing over 60 different insurance companies for auto, home, commercial, and life insurance. We represent great companies such as Travelers, Safeco, Mercury, Progressive, Tower Hill, Olympus, American Integrity and so on. We offer 10 companies for auto insurance and 35 companies for home insurance. If you have clients needing home insurance or auto or commercial insurance have them call our office manager Brittaney Hixon. Brittaney has been with us for 13 years and is excellent. Brittaney's email is bhixon@ranchins.com

www.Ranchins.com

Office: 941-216-4393 Address: 11161 E. State Rd 70, Unit 111, Bradenton, FL 34202(Publix Plaza)



Authority Inc. DBA Authority Insurance is also an independent insurance agency like Ranch Insurance and offers the same companies. Authority Insurance has been in business for 17 years and insures thousands of client for auto, home and commercial insurance. Maritza Felico is contact and her email is mfelico@authorityinsurance.com www.AuthorityInsurance.com

Office: 941-750-9005 Address: 1715 Lakewood Ranch Blvd., Bradenton, FL 34211(Publix Plaza)

Company Contact Info



Jeff Wall- Broker/Owner Mobile: 941-724-5333 Office: 941-749-5333

Email: jeff@jeffreywall.com

Maritza Felico- General Manager Mobile: 941-713-4404 Office: 941-749-5333

Email: mfelico@authorityinsurance.com
Address: 1715 Lakewood Ranch Blvd.,
Bradenton, FL 34211(Publix Plaza)
www.AuthorityRealtyNetwork.com



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Email: jeff@jeffreywall.com

Maritza Felico- General Manager Mobile: 941-713-4404 Office: 941-749-5333

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Address: 1715 Lakewood Ranch Blvd.
Bradenton, FL 34211(Publix Plaza)
www.joinAuthorityRealty.com
www.AuthorityRealEstate.com



For Auto and Home Insurance Quotes:

Brittaney Hixon- Office Manager Office: 941-216-4393

Email: <u>bhixon@ranchins.com</u>

Address: 11161 E. State Rd 70, Unit 111

Bradenton, FL 34202(Publix Plaza)

www.RanchIns.com



For Auto and Home Insurance Quotes:

Maritza Felico- General Manager Office: 941-750-9005

Email: mfelico@authorityinsurance.com Address: 1715 Lakewood Ranch Blvd., Bradenton, FL 34211(Publix Plaza)

www.AuthorityInsurance.com

Insurance Referrals

Please send over insurance referrals to <u>Brittaney at our Ranch Insurance Services</u> office that we own. Brittany has been with us for 13 years and is excellent and your client will like her. We have <u>35 companies for home insurance</u> and then we have <u>10 companies for auto insurance</u>. Some of the companies we offer are Travelers, Safeco, Progressive, Mercury, Mapfre, Tower Hill, Olympus and more. Your client will always get the best rate from us and a good company. Plus we ask all the questions about dogs, trampolines, pool cages, and so on to make sure write business correctly so there are no problems. We appreciate you referring business over. Thank You.

Brittaney Hixon- Office Manager

Office: 941-216-4393

Email: bhixon@ranchins.com

Address: 11161 E. State Rd 70, Unit 111

Bradenton, FL 34202(Publix Plaza)

www.RanchIns.com



Hi. Here is an example of a business card for Authority Realty. You can have business cards made anywhere and we will send you over the logos. We use Vistaprint for our cards. If using Vistaprint, we recommend getting the <u>raised print</u> and the <u>signature matte</u> which is a thicker card. If you would like us to have cards made for you, it's a onetime charge of \$50 to have 250 cards made. Please remember that only Authority Realty can be on the card. If you have other businesses, please use separate cards for those other businesses.

FRONT OF CARD EXAMPLE

Raised Print UV Business Cards: Front side



Jeffrey Wall Broker / Owner

AUTHORITY REALTY

1715 Lakewood Ranch Blvd. (Publix Plaza) Bradenton, FL 34211

Mobile: 941-724-5333

Office: 941-749-5333

Email: jeff@jeffreywall.com

BACK OF CARD

